



Ensuring IT Continuity and Information Security

Miten varautua tulevaisuuden haasteisiin IT-hankinnoissa?

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Agenda

Nordicmind lyhyesti

Pilvi?

Tärpit loppupäiväksi

Nordicmind Ltd

Value Added Distributor and Expert Services Provider

Key focus in IT Continuity and Information Security Architectures

- Founded 2002, Helsinki, Finland
- VAD, Competence and Support Center, Exclusive Channel Development Partner
- Offices in Finland, Denmark, Sweden & Russia
- Reseller and customer network across 15 countries
- Primary operating territory Northern Europe and CIS
- Multiple certifications, including prestigious HP Linux Elite Partner designation, one of the first ones in EMEA



Nordicmind Ltd

Ensuring IT Continuity and Information Security

“Our mission is to combine the best knowledge, best products and best vendors together when building robust IT solutions.”



Nordicmind's Customers

Customers Represent all Industry Verticals

Representative selection:

- Central Bank of Russia
- Elisa
- Finnish Meteorological Institute
- Finnlines
- Fläkt Woods
- Fortum
- Hotelzon
- Latvian Television
- MTS
- MTV3
- National Depository of Ukraine
- Pensionary Fund of Russia
- STT - Finnish National News Agency
- TDC
- VTI Technologies



Specialized Expertise

Support and Services

Robust products combined with our knowledge of modern IT Continuity requirements enables us to deploy manageable, secure, scalable and available systems.

Services for each product:

- Technical presentations and demonstrations
- Piloting, POC, Evaluation
- Engagement, Project Management, Architectural design
- Configuration, Installation, Deployment, Tuning
- Testing and documentation
- Training
- Support and helpdesk

Nordicmind has also a direct avenue to development teams of each manufacturer, and majority of support services are provided 24x7x365.

Robust Products

Cross-Certified Leading Solutions

- Arkeia Backup Solutions
- JBoss The Open Source Middleware for SOA
- LANDesk Centralized Administration, IT Business and Security Management
- Postgres Plus Relational Open Source Database for Enterprises
- Red Hat Corporate Linux, Identity Management, Virtualization
- SGI Servers and Data Storage Solutions (Suomen julkistus 12.5.2011, HKI)
- SteelEye High Availability Clustering, Disaster Recovery Solutions



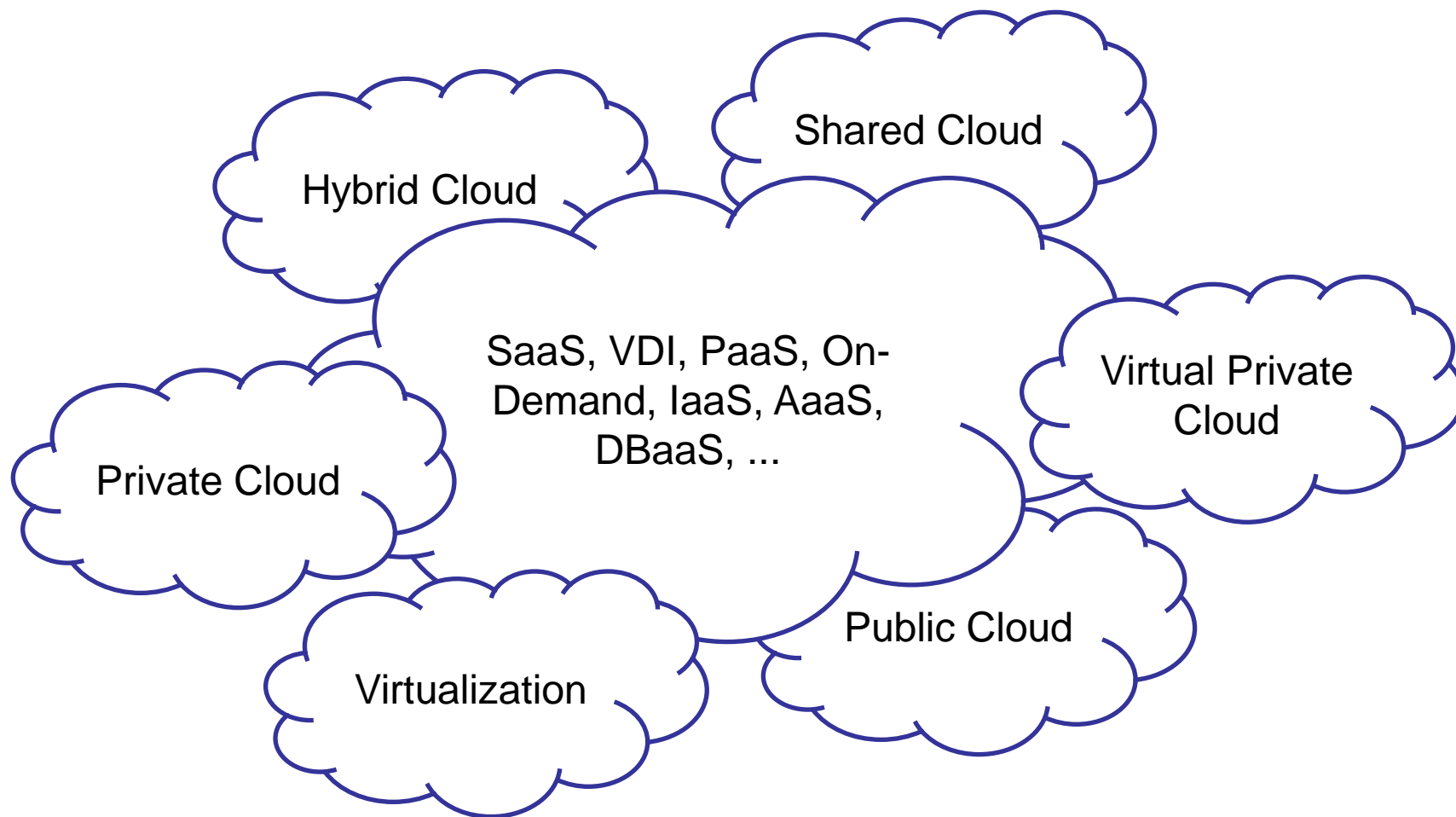


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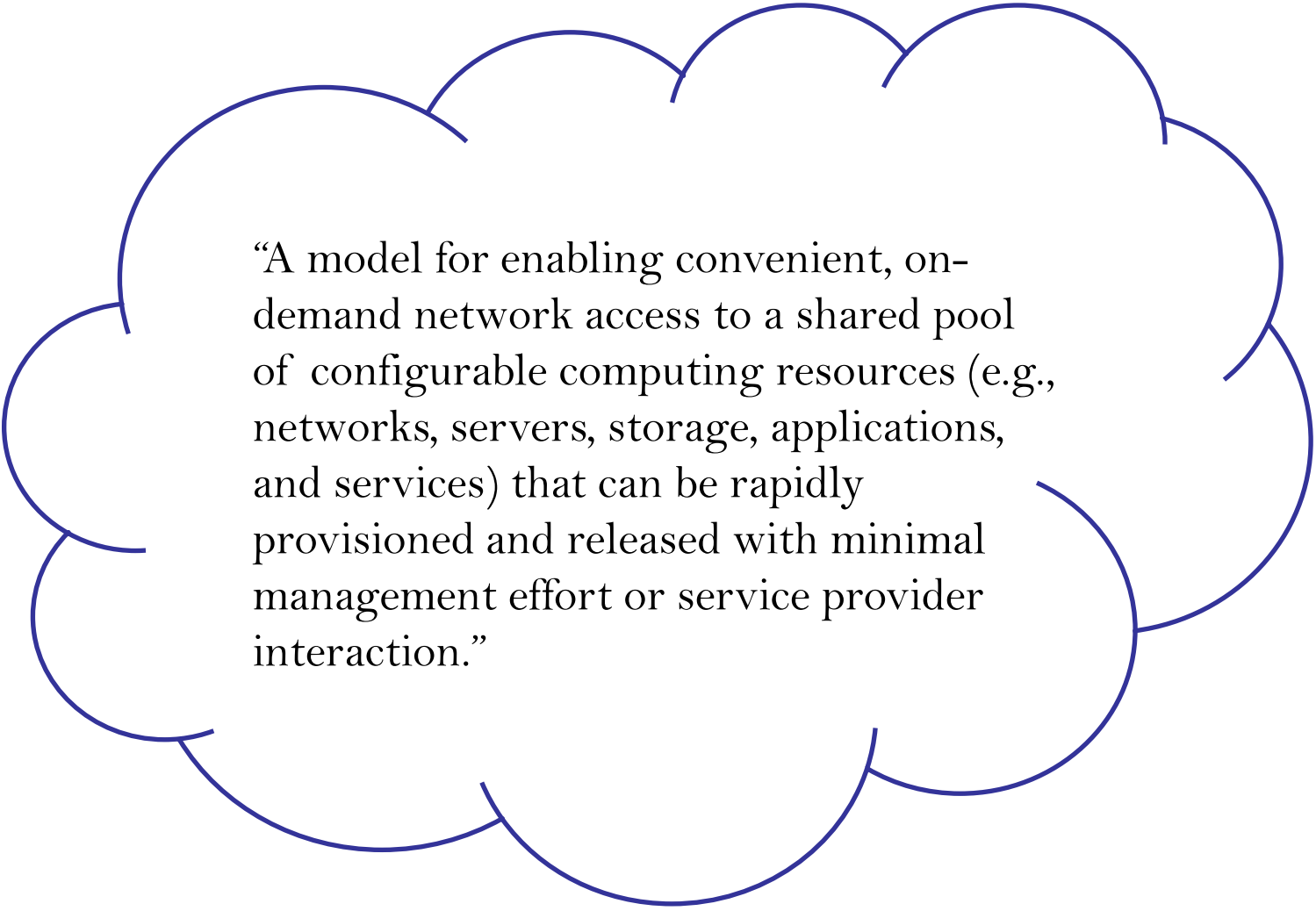
Ja sitten pilveen!

Pilvi – mitä se on?

Paljon pilvee pilvessä



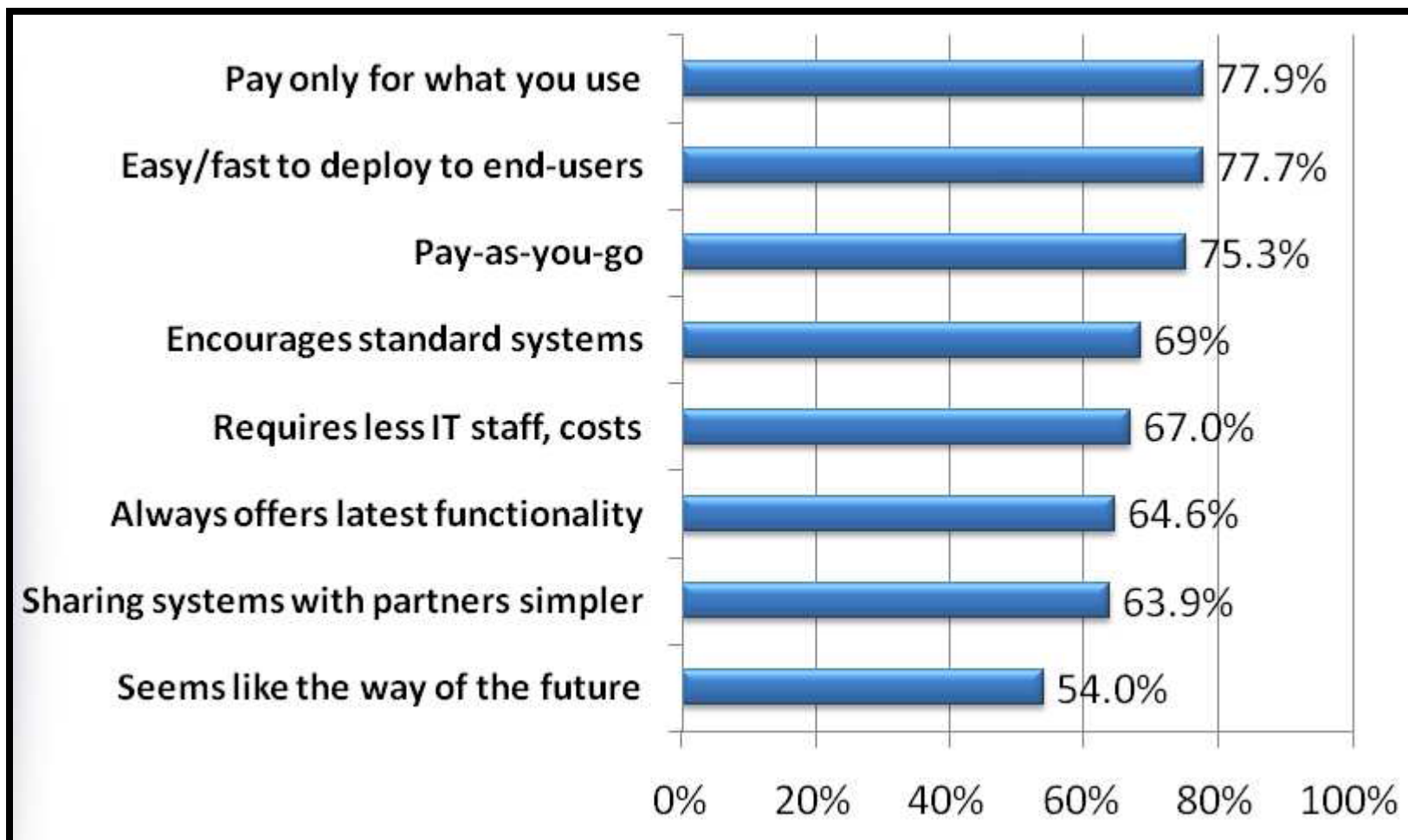
Pilvi – mitä se on?



“A model for enabling convenient, on-demand network access to a shared pool of configurable computing resources (e.g., networks, servers, storage, applications, and services) that can be rapidly provisioned and released with minimal management effort or service provider interaction.”

The National Institute of Standards and Technology (NIST)

Mitä hyötyä pilvestä?



IDC Enterprise Panel 2010

Julkinen sektori?

Palveluiden tuottamisen yleistasolla siirtyessä entistä enemmän ns. Cloud Computing – ympäristöön saavutetaan merkittäviä hyötyjä kapasiteetin ja rajapintojen alueella.

Toisaalta tämä tarkoittaa entistä laajempaa riippuvuutta samoista tietovarastoista ja tietoliikennepalveluista.

Prioriteetit vs Uhkakuvat?



Kustannusten hallinta

Tuottavuuden kasvattaminen

Tietoturvan parantaminen



Vendor Lock-in

Hybridipilvien hallinta

**Riittämätön tietoturva este
70%:lle organisaatioista**

Forrester, IDC, KPMG



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Q&A

Further information & Questions

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